# Product Sustainability & Excellence

The BST approach to food safe detectable products

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Revised February 2019

### **Our Vision**

"We strive to be the world's leading supplier of food safe metal detectable products"

## **Our Principles**

The overwhelming driver for our success and our core passion is for the quality of the products and services we offer. This is achieved in our products through Durability, Safety, Reliability, and Compliance. This is achieved in our services through Commitment, Resolve, Ingenuity and Transparency.

Established in 1985, BS Teasdale & Son are a family run business, directed by Mr John S Teasdale. The same strong principles that guided the company in its beginnings, remain at the core of the business today. We address problems at their source and tackle problems head on, ensuring that customers' needs are catered for.

### **Important Issues**

### **Manufacturing & Procurement**

For BS Teasdale & Son, sustainability is an integral part of our commitment to quality and excellence. It is this commitment to quality that sets us apart in our industry. Sustainability starts at the very beginning of our product journey, which depending on the product, is either its procurement or manufacture.

Where we manufacture our own products, we utilize our manufacturing network in which our partnerships span decades and generations. Where the product is plastic injection moulded, we ensure to fully own our product moulds/tools, so should we need to, we can move our tools and continue our operations without disruption.

We have doubled the mould capacity of our DetectaPen range, meaning we can now manufacture at twice the pace as well be more efficient, dramatically reducing the carbon footprint of each DetectaPen product.

Where products are sourced from other manufacturers, we not only look at the cost and quality associated with the product, but also look extensively at the profile of the supplier and their business values. We prefer to build partnerships with strong foundations, where our approaches and values are synchronised. We look for the same commitment to quality, with a preference on British manufacturing to support our domestic economy. We are proud supporters of the Made in Britain campaign, with 70% of our product range manufactured in Britain. (As of 2014).

### **Energy & Wastage**

As our business has grown, so has our carbon footprint. As such, we are constantly looking at ways where we can help to save the environment by using minimal energy and minimising waste. Any plastic waste occurring during component moulding is recycled by being reground and reintroduced at the beginning of the process as a raw material. As our core range of products are disposable we rely on their flagship durability and quality to ensure they have a long service life to minimise waste.

Our warehousing facility uses motion sensitive lighting, minimising our consumption of electricity. We also re-use the packaging of inbound goods for outbound goods, by actively recycling on-site as oppose to sending cardboard away to be recycled, we are further minimising our emissions.

All new company vehicles purchased by BS Teasdale & Son are chosen with environmental performance in mind. As our old vehicles reach their end of life, they are replaced with eco-friendly alternatives.

This approach continues in our office operations where we recycle paper for internal documents and use as much natural lighting as possible in replacement of artificial light.



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#### Logistics

We are proud of our strong logistics partnership with UPS. UPS utilise advanced technology and huge global resource network to deliver an extremely efficient logistical solution. All outgoing orders are collected daily by a single pre-arranged UPS collection.

UPS have the global reach, reliability and traceability to ensure that our customers are always happy with the quality of delivery service, even in difficult to reach or remote areas. Tracking numbers are automatically sent to customers that order via our online ordering system, ensuring that can always pin point their consignment. Where problems arise with product delivery, out strong relationship with UPS means that issues are quickly resolved.

## **Acting on Our Vision**

### The Management Team

As a small but lean team, our six strong management team meets on a fortnightly basis to make key decisions, review progress, address issues and ultimately to ensure that the objectives of the business are being met, and that proactive steps are being taken to ensure that they continue to be met.

Since 1985 BST has enjoyed continuous un-faltering growth due to the organic benefits of sustainably and excellence in business. This philosophy is embedded at the core of BST and will remain there as our business reaches for ever higher heights.

Signed by John S Teasdale

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Managing Director

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